

City of Round Rock Economic Development Summary
Active Agreements - through 9/30/17

2/7/2018

| Company Name | Term | Type | Summary | # of EEs Req. | Actual # of EEs Added | Total Paid or Abated to Date ¹ | 2016-2017 Taxable Value | Net Property Tax Paid to City Since Contract Inception | Net Sales Tax Paid to City Since Contract Inception |
|--|-----------|-------|--|---------------|-----------------------|---|-------------------------|--|---|
| SPG-Round Rock Premium Outlets | 2005-2010 | 380 | Reimbursement for road improvements related to Outlet Mall development. | n/a | n/a | \$ 2,916,046 | \$ 170,243,916 | \$ 7,298,056 | \$ 26,624,497 |
| IKEA | 2005-2013 | 380 | Reimbursement for relocation of electric transformer | n/a | n/a | 195,750 | n/a | n/a | n/a |
| | | 380 | Tax Rebate 100% of 1% sales tax | n/a | n/a | 5,000,000 | 40,740,678 | 992,950 | confidential |
| | | Abate | 100% tax abatement of ad valorem taxes-NTE \$5,000.000 aggregate of sales and property tax | | | | | | |
| Flix Brewhouse | 2011-2016 | 380 | Agreement to offset starting costs | 89 | 167 | 21,000 | 782,505 | 16,381 | confidential |
| Fisher-Rosemount/ Emerson ² | 2011-2019 | 380 | Agreement for \$1,000,000 EIP over 8 years | 745 | 748 | 785,700 | 61,386,010 | 1,151,728 | confidential |
| RE Holdings | 2012-2017 | 380 | Agreement to pay any 2012 rollback taxes | | | - | | | |
| | | Tax | Min \$14,000,000 improv (includes personal prop)/ 100 jobs | 85 | 139 | 45,806 | 15,587,027 | 162,920 | - |
| | | Abate | | | | | | | |
| Sears | 2001-2031 | 380 | Rebate portion of sales tax on telephone and internet sales in the City | n/a | n/a | 5,658,847 | 14,927,881 | 916,637 | 15,421,912 |
| ClearCorrect | 2013-2023 | 380 | Create 100 jobs, Invest \$1,500,00 in improv/ Reimb \$120,000 + \$30,000 for jobs over 120 | 100 | 186 | 150,000 | 2,525,805 | 25,060 | - |
| Bass Pro | 2013-2023 | 380 | Build 100,000 sq ft bldg/ Reimb \$500,000 for improv & 100% of 1 cent sales tax | n/a | n/a | 500,000 | 21,899,290 | 146,191 | confidential |
| DMA (Thermasol) | 2013-2019 | 380 | Purchase 27 ac land/ spend \$3,500,000 on const/ create 45 jobs/ \$400,000 EIP | 40 | 52 | 400,000 | 1,527,666 | 12,883 | - |
| Insys Therapeutics | 2013-2019 | 380 | Invest \$10,500,000/ 41 jobs/ EIP \$150,000 + \$50,000 job incentive | 31 | 40 | 190,000 | | | confidential |
| | | Tax | Min \$10,500,000 in improv. - 5 yr abatement | | | 66,719 | 16,885,786 | 41,720 | |
| | | Abate | | | | | | | |
| South University | 2013-2018 | 380 | 5 yr lease from DAC/ invest \$3,000,000 in improvements/ 45 jobs/ \$75,000 EIP for jobs at CO | 55 | 68 | 75,000 | 1,107,289 | 14,243 | confidential |
| DAC | 2013-2018 | Tax | Min \$7,000,000 improvements/ 5 yr lease w/South Univ./ \$50,000 in permits/fees waived | n/a | n/a | 21,535 | 8,419,481 | 41,280 | - |
| | | Abate | | | | | | | |
| HMH Publishing | 2015-2026 | 380 | Lease space in bldg constr. by Plaza thru 2026/ 270 jobs/ min \$3,000,000 in improv/ \$350,000 in EIP's over 4 yrs | 270 | 276 | 100,000 | n/a | n/a | confidential |
| | 2017-2019 | Tax | 3 year tax abatement on personal property tax per schedule - begins in tax year 2017 | 270 | 276 | n/a | n/a | n/a | n/a |
| | | Abate | | | | | | | |
| Plaza | 2015-2026 | Tax | Min \$14,250,000 to constr. facility & lease majority to HMH/ up to \$25,000 site prep and permit fees waived/ 10 yr tax abatement per schedule ³ | n/a | n/a | n/a | 6,801,692 | 28,907 | n/a |
| | | Abate | | | | | | | |
| Odyssey Technical Sol. | 2015-2019 | 380 | Purchase property, construct facility & improvements with a minimum cost of \$4,000,000/ transfer 48 jobs and add 7/ \$55,000 EIP within 30 days of CO | 55 | 53 | 108,000 | | | n/a |
| | 2015-2020 | Tax | Minimum investment \$4,000,000/ job compliance/ abatement on 2016-2019 property taxes | n/a | n/a | 1,689 | 1,141,888 | 3,575 | n/a |
| | | Abate | | | | | | | |
| Total confidential | | | | | | | | | 15,518,411 |
| Total before Dell | | | | 1,470 | 1,729 | \$ 16,236,092 | \$ 363,976,914 | \$ 10,852,531 | \$ 57,564,820 |

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| Dell | 1993-2053 | 380 | Property tax rebate and sales tax sharing | n/a | 11,000 | 148,967,011 | 407,866,912 | 8,227,203 | 298,933,914 |
| Grand Total | | | | 1,470 | 12,729 | \$ 165,203,103 | \$ 771,843,826 | \$ 19,079,734 | \$ 356,498,734 |
| 2017-2018 total taxable value | | | | | | | \$ 906,264,755 | | |

NOTES:
All are current with the annual requirements. None are out of compliance.
¹ Economic incentive payments, tax rebates, tax abatements and/or sales tax sharing
² Emerson's contract requires minimum hotel stays. To date, there have been 47,769 hotel stays.
³ HMH and Plaza are one agreement and each must be in compliance with all terms

| | All Other | Total with Dell |
|---------------------|---------------|-----------------|
| Total Taxes | \$ 84,653,443 | \$ 540,781,571 |
| less rebates | (16,236,092) | (165,203,103) |
| Net taxes | \$ 68,417,351 | \$ 375,578,468 |
| % Return | 421% | 227% |

**City of Round Rock Economic Development Summary
Agreements Approved and Pending**

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| Proportion Foods | 2015-2023 | 380 | Distribution & warehouse facility minimum \$13,000,000 in improvements/ 400 jobs by 2021/ \$400,000 in EIP's over 3 yrs/ 50% Property Tax rebate for 2017-2023 Property Tax | 400 | n/a | n/a | n/a | n/a | n/a |
| Airco Mechanical | 2015-2022 | 380 | Lease property & bldg at 1000 IH-35/ 365 jobs/ \$190,000 EIP/ 7 annual additional EIP's equal to 50% of City's 1% general sales tax for previous year | 365 | n/a | n/a | n/a | n/a | n/a |
| UPS | 2016-2026 | 380 | Purchase 50 acres & construct distribution facility and invest approx \$70,000,000 in improvements to real & personal prop/ 314 jobs/ \$500,000 EIP's over 2 yrs/ Addl Property Tax EIP's 2019-2026 | 314 | n/a | n/a | n/a | n/a | n/a |
| Kalahari | 2016 - 2061 | 380 | Construct public improvements and convention center. After debt service is paid, share certain revenues (State rebates, City HOT, 1% sales tax and property tax) - Years 1-10 75/25; Years 11 - 40 50/50 | 700 | n/a | n/a | n/a | n/a | n/a |
| Medistar | 2017-2019 | 380 | Construct new facility and invest \$17,000,000/EIP of \$30,000 30 days after opening date/reimburse rollback taxes paid to the City (if any)/waive construction permits and inspection fees up to \$100,000 | n/a | n/a | n/a | n/a | n/a | n/a |
| | 2017-2024 | Tax Abate | Min \$17,000,000 invest/conditioned upon lease to PAM and satisfaction of job requirements by PAM | 75 | n/a | n/a | n/a | n/a | n/a |
| EastGroup Properties | 2017-2023 | 380 | Construct 2 buildings and invest min \$7,000,000 and complete by 12/31/18. 75% Property Tax rebate year 1-2/50% Property Tax rebate years 3-5 | n/a | n/a | n/a | n/a | n/a | n/a |
| Veridia Diagnostics | 2018-2022 | 380 | Lease a facility in the City and invest \$250,000 in improvements/100 jobs/\$250,000 EIP's over 2 yrs | 100 | n/a | n/a | n/a | n/a | n/a |