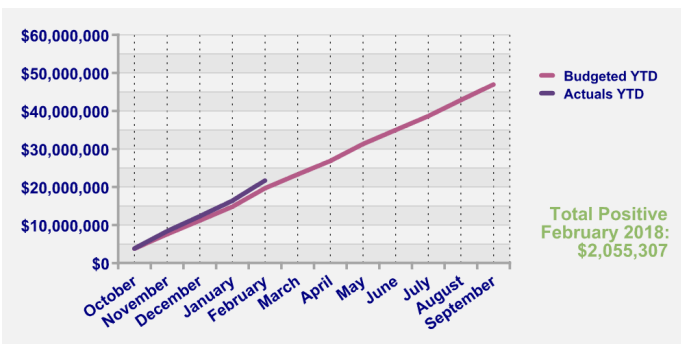


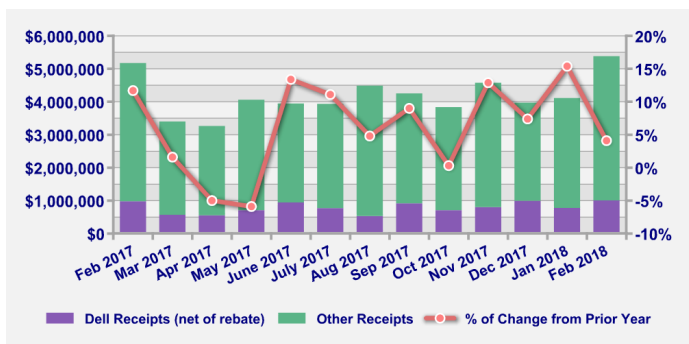
# Round Rock by the Numbers

## FY 2017/18 - First Quarter - 12/31/2017

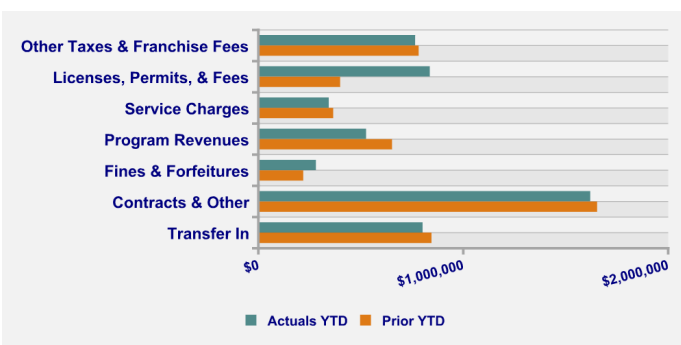
### Sales Tax Actuals vs. Projections - Gen Fund Only



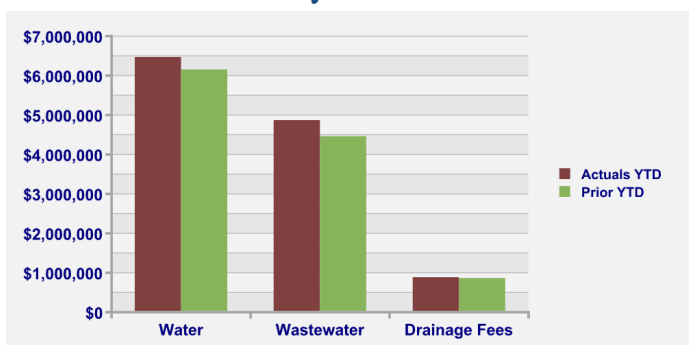
### Rolling 12 Month - General Fund Sales Tax



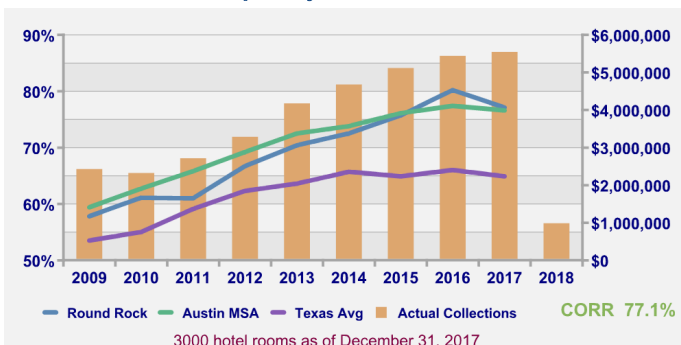
### Other General Fund Revenues



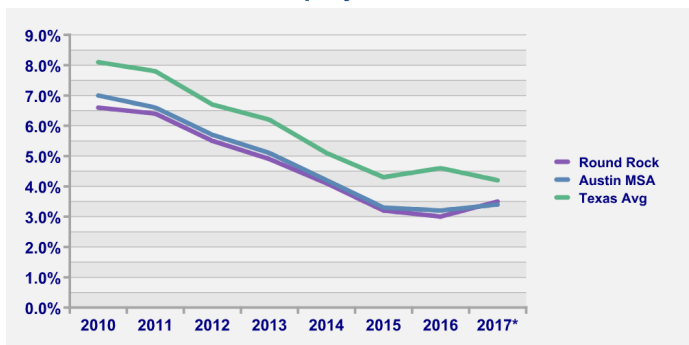
### Utility Revenues



### Hotel Occupancy Rates and Revenues



### Unemployment Data



### Notes & Comments

- Sales tax receipts through February (on sales through December) are up 10.50% over the prior year-to-date, largely because Dell receipts are trending 36.86% over the prior year-to-date.
- Most property tax collections occur from November through January each year. Collections have been strong in 2017/18 and staff expects budget to be met.
- Utility revenues are trending in line with budget over the first three months of the fiscal year. Water revenues for 2017/18 include the 3.5% rate increase that went into effect on 10/1/2017.
- Hotel occupancy tax and Venue tax revenues are trending in line with budget over the first three months of the fiscal year.
- Overall for GF Revenues - In addition to strong sales tax and property tax collections, all other General Fund revenues appear strong and on target overall.
  - Licenses, Permits, and Fees are well ahead of projections due to continued strong growth in commercial and residential development and Master Development Fee revenues of \$367,000 from Highlands at Mayfield Ranch MUD.



# Round Rock by the Numbers

## FY 2017/18 - Annual Facts

### Tax Information

	2017/18	2016/17
Population	111,387	108,353
Property Tax Rate	\$ 0.43000	0.42500
M&O .28786	Debt .14214	
Median Home Value	\$ 227,714	208,906
Taxable Property Value (billions)	\$ 12.5	11.3
Property Tax per Capita	\$ 482.47	414.07

### Taxing Entities

CORR	\$	0.430
Williamson County	\$	0.477
RRISD	\$	1.300
ACC	\$	0.102
Upper Brushy Creek	\$	0.020
<b>Total Tax Rate (includes CORR)</b>	<b>\$</b>	<b>2.329</b>

### Top 10 Property Taxpayers (sorted by rank as of Oct 2017)

- Dell Computer Holdings, LP
- CPG Round Rock, LP (Premium Outlets)
- CMF 15 Portfolio, LLC (Colonial Grand Aprt)
- Baltgem Development Group (La Frontera Village)
- Columbia / St. Davids Healthcare
- Fisher-Rosemount Systems Inc. (Emerson)
- Dell Computer Corp.
- BAEV-LASALLE RR University Blvd (University Commons Shopping Ctr)
- FST La Frontera LLC (La Frontera @ Hesters Xing)

### Debt Information

GO Bond Rating:	S & P	AA+
Utility Bond Rating:	S & P	AAA

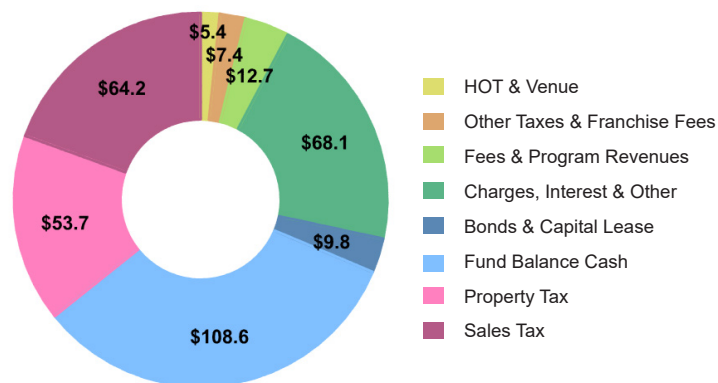
#### Outstanding as of 9/30/2017 (millions)

GO & CO Bonds	\$	196.9
Capital Lease	\$	9.8
Utility / Drainage	\$	131.1 / 7.4
HOT	\$	4.4
Sports Center	\$	7.3
Type B	\$	17.5

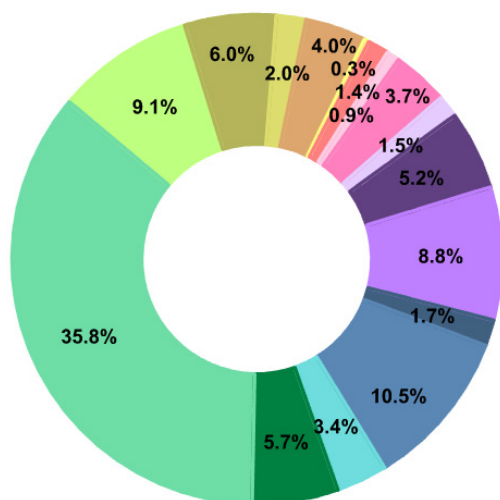
### City Employees

	FTEs	956.26	Dept Total
Sworn Police*		175	251
Firefighters		144	152
*School Resource Officers -		10 SROs + 2 Sgts	

### Total Revenues & Funding Sources 2017/18 - \$329.9 million



### Total Adopted Budget 2017/18 - \$329.9 million



	(millions)
Police	\$ 30.1
Fire	\$ 19.9
Fiscal Support Services	\$ 6.5
Transportation	\$ 13.2
Communication	\$ 1.1
General Services	\$ 4.6
Library	\$ 2.8
Parks and Recreation	\$ 12.3
Planning and Development	\$ 4.8
Support Services	\$ 17.3
Water/Wastewater/Drainage	\$ 29.0
Sports Management	\$ 5.7
Debt Principal & Interest	\$ 34.6
Administrative Charges	\$ 11.1
General SFC	\$ 18.8
Capital Improvement Projects	\$ 118.1